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Quotes by Hill, Napoleon

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Napoleon Hill (October 26, 1883 November 8, 1970) was an American author who was one the earliest producers of the modern genre of personal-success literature. His most famous work, Think and Grow Rich, is one of the best-selling books of all time.

Every adversity, every failure, every heartache carries with it the seed of an equal or greater benefit.

- Hill, Napoleon

Indecision is the seedling of fear.

- Hill, Napoleon

The starting point of all achievement is desire. Keep this constantly in mind. Weak desires bring weak results, just as a small amount of fire makes a small amount of heat.

- Hill, Napoleon

Desire is the starting point of all achievement, not a hope, not a wish, but a keen pulsating desire which transcends everything.

- Hill, Napoleon

Through some strange and powerful principle of mental chemistry which she has never divulged, nature wraps up in the impulse of strong desire, that something which recognizes no such word as impossible, and accepts no such reality as failure.

- Hill, Napoleon

When your desires are strong enough you will appear to possess superhuman powers to achieve.

- Hill, Napoleon

The battle is all over except the shouting when one knows what is wanted and has made up his mind to get it, whatever the price may be.

- Hill, Napoleon

Man, alone, has the power to transform his thoughts into physical reality; man, alone, can dream and make his dreams come true.

- Hill, Napoleon

Education comes from within; you get it by struggle and effort and thought.

- Hill, Napoleon

Effort only fully releases its reward after a person refuses to quit.

- Hill, Napoleon

Everyone enjoys doing the kind of work for which he is best suited.

- Hill, Napoleon

No man can succeed in a line of endeavor which he does not like.

- Hill, Napoleon

We begin to see, therefore, the importance of selecting our environment with the greatest of care, because environment is the mental feeding ground out of which the food that goes into our minds is extracted.

- Hill, Napoleon

You can start right where you stand and apply the habit of going the extra mile by rendering more service and better service than you are now being paid for.

- Hill, Napoleon

If you cannot do great things, do small things in a great way.

- Hill, Napoleon

It has always been my belief that a man should do his best, regardless of how much he receives for his services, or the number of people he may be serving or the class of people served.

- Hill, Napoleon

It takes half your life before you discover life is a do-it-yourself project.

- Hill, Napoleon

The man who does more than he is paid for will soon be paid for more than he does.

- Hill, Napoleon

Failure is nature's plan to prepare you for great responsibilities.

- Hill, Napoleon

No man is ever whipped until he quits in his own mind.

- Hill, Napoleon

Edison failed 10, 000 times before he made the electric light. Do not be discouraged if you fail a few times.

- Hill, Napoleon

When defeat comes, accept it as a signal that your plans are not sound, rebuild those plans, and set sail once more toward your coveted goal.

- Hill, Napoleon

Fears are nothing more than states of mind.

- Hill, Napoleon

The most common cause of fear of old age is associated with the possibility of poverty.

- Hill, Napoleon

You give before you get.

- Hill, Napoleon

There would be no advantage to be gained by sowing a field of wheat if the harvest did not return more than was sown.

- Hill, Napoleon

The best job goes to the person who can get it done without passing the buck or coming back with excuses.

- Hill, Napoleon

There is one quality which one must possess to win, and that is definiteness of purpose, the knowledge of what one wants, and a burning desire to possess it.

- Hill, Napoleon

A goal is a dream with a deadline.

- Hill, Napoleon

Strength and growth come only through continuous effort and struggle...

- Hill, Napoleon

Understand this law and you will then know, beyond room for the slightest doubt, that you are constantly punishing yourself for every wrong you commit and rewarding yourself for every act of constructive conduct in which you indulge.

- Hill, Napoleon

Ideas... they have the power

- Hill, Napoleon

All achievements, all earned riches, have their beginning in an idea.

- Hill, Napoleon

The imagination is literally the workshop wherein are fashioned all plans created by man.

- Hill, Napoleon

Our minds become magnetized with the dominating thoughts we hold in our minds and these magnets attract to us the forces, the people, the circumstances of life which harmonize with the nature of our dominating thoughts.

- Hill, Napoleon

First comes thought; then organization of that thought, into ideas and plans; then transformation of those plans into reality. The beginning, as you will observe, is in your imagination.

- Hill, Napoleon

Capability means imagination...

- Hill, Napoleon

All the breaks you need in life wait within your imagination, Imagination is the workshop of your mind, capable of turning mind energy into accomplishment and wealth.

- Hill, Napoleon

Create a definite plan for carrying out your desire and begin at once, whether you ready or not, to put this plan into action.

- Hill, Napoleon

There is always room for those who can be relied upon to delivery the goods when they say they will.

- Hill, Napoleon

No accurate thinker will judge another person by that which the other person's enemies say about him.

- Hill, Napoleon

Knowledge is only potential power.

- Hill, Napoleon

The path of least resistance makes all rivers, and some men, crooked.

- Hill, Napoleon

Just as our eyes need light in order to see, our minds need ideas in order to conceive.

- Hill, Napoleon

There are no limitations to the mind except those we acknowledge.

- Hill, Napoleon

No man ever achieved worth-while success who did not, at one time or other, find himself with at least one foot hanging well over the brink of failure.

- Hill, Napoleon

Ideas are the beginning points of all fortunes.

- Hill, Napoleon

Money without brains is always dangerous.

- Hill, Napoleon

More gold has been mined from the thoughts of men than has been taken from the earth.

- Hill, Napoleon

Opportunity often comes in disguised in the form of misfortune, or temporary defeat.

- Hill, Napoleon

Your big opportunity may be right where you are now.

- Hill, Napoleon

War grows out of the desire of the individual to gain advantage at the expense of his fellow men.

- Hill, Napoleon

Before success comes in any man's life, he's sure to meet with much temporary defeat and, perhaps some failures. When defeat overtakes a man, the easiest and the most logical thing to do is to quit. That's exactly what the majority of men do.

- Hill, Napoleon

What we do not see, what most of us never suspect of existing, is the silent but irresistible power which comes to the rescue of those who fight on in the face of discouragement.

- Hill, Napoleon

Persistence is to the character of man as carbon is to steel.

- Hill, Napoleon

The majority of men meet with failure because of their lack of persistence in creating new plans to take the place of those which fail.

- Hill, Napoleon

The most interesting thing about a postage stamp is the persistence with which it sticks to its job.

- Hill, Napoleon

Victory is always possible for the person who refuses to stop fighting.

- Hill, Napoleon

Every well built house started in the form of a definite purpose plus a definite plan in the nature of a set of blueprints.

- Hill, Napoleon

Reduce your plan to writing. The moment you complete this, you will have definitely given concrete form to the intangible desire.

- Hill, Napoleon

The possibilities of creative effort connected with the subconscious mind are stupendous and imponderable. They inspire one with awe.

- Hill, Napoleon

Thoughts mixed with definiteness of purpose, persistence, and a burning desire are powerful things.

- Hill, Napoleon

Nature cannot be tricked or cheated. She will give up to you the object of your struggles only after you have paid her price.

- Hill, Napoleon

Don't wait. The time will never be just right.

- Hill, Napoleon

Procrastination is the bad habit of putting off until the day after tomorrow what should have been done the day before yesterday.

- Hill, Napoleon

You might well remember that nothing can bring you success but yourself.

- Hill, Napoleon

No alibi will save you from accepting the responsibility.

- Hill, Napoleon

Think and grow rich.

- Hill, Napoleon

Great achievement is usually born of great sacrifice, and is never the result of selfishness.

- Hill, Napoleon

Self-discipline begins with the mastery of your thoughts. If you don't control what you think, you can't control what you do. Simply, self-discipline enables you to think first and act afterward.

- Hill, Napoleon

Your ability to use the principle of autosuggestion will depend, very largely, upon your capacity to concentrate upon a given desire until that desire becomes a burning obsession.

- Hill, Napoleon

Success in its highest and noblest form calls for peace of mind and enjoyment and happiness which come only to the man who has found the work that he likes best.

- Hill, Napoleon

Patience, persistence and perspiration make an unbeatable combination for success.

- Hill, Napoleon

Most great people have attained their greatest success just one step beyond their greatest failure.

- Hill, Napoleon

Every person who wins in any undertaking must be willing to cut all sources of retreat. Only by doing so can one be sure of maintaining that state of mind known as a burning desire to win -- essential to success.

- Hill, Napoleon

The ladder of success is never crowded at the top.

- Hill, Napoleon

Any idea, plan, or purpose may be placed in the mind through repetition of thought.

- Hill, Napoleon

Action is the real measure of intelligence.

- Hill, Napoleon

Do it now! can affect every phase of your life. It can help you do the things you should do but don't feel like doing. It can keep you from procrastinating when an unpleasant duty faces you. But it can also help you do those things that you want to do. It helps you seize those precious moments that, if lost, may never be retrieved.

- Hill, Napoleon

Do not wait; the time will never be just right. Start where you stand, and work with

whatever tools you may have at your command, and better tools will be found as you go along.

- Hill, Napoleon

The world has the habit of making room for the man whose actions show that he knows where he is going.

- Hill, Napoleon

What ever the mind of man can conceive and believe, it can achieve.

- Hill, Napoleon

Character is to man what carbon is to steel.

- Hill, Napoleon

It is literally true that you can succeed best and quickest by helping others to succeed.

- Hill, Napoleon

Think twice before you speak, because your words and influence will plant the seed of either success or failure in the mind of another.

- Hill, Napoleon

All great truths are simple in final analysis, and easily understood; if they are not, they are not great truths.

- Hill, Napoleon

Your real boss is the one who walks around under your hat.

- Hill, Napoleon

Set your target and keep trying until you reach it.

- Hill, Napoleon

Cherish your visions and your dreams as they are the children of your soul; the blue prints of your ultimate achievements.

- Hill, Napoleon

It is always your next move.

- Hill, Napoleon

The jack-of-all-trades seldom is good at any. Concentrate all of your efforts on one definite chief aim.

- Hill, Napoleon

Big pay and little responsibility are circumstances seldom found together.

- Hill, Napoleon

If you do not conquer self, you will be conquered by self.

- Hill, Napoleon

No one can make you jealous, angry, vengeful, or greedy -- unless you let him.

- Hill, Napoleon

If your imagination leads you to understand how quickly people grant your requests when those requests appeal to their self-interest, you can have practically anything you go after.

- Hill, Napoleon

If you must speak ill of another, do not speak it, write it in the sand near the water's edge

- Hill, Napoleon



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